Volvo Ebal

AI Systems and Automation Specialist

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PROFESSIONAL SUMMARY

I build the system that runs a business after the lead comes in. Six client engagements since 2023 across solar, electrical, lead generation, content and agency operations. I work in the tools a company already owns, wire one process end to end before touching anything else, and build the missing piece myself when no product does the job. Every figure below was stated by the client.

CORE SKILLS

- CRM and sales: GoHighLevel, HubSpot, Apollo, Sales Navigator, Intercom
- Automation and integration: n8n, Make.com, Zapier, Apify, RapidAPI, webhooks, API integrations
- AI: Claude Code, Claude, Retell AI voice agents, Gemini, Grok, DeepSeek, AI chat and voice agents wired into a CRM
- Build and ship: Node.js, JavaScript, Next.js, Supabase, Cloudflare Pages, Vercel
- Voice and operations: OpenPhone, Slack, Monday.com, Dropbox
- Specialties: lead reactivation, pipeline and segmentation design, after-hours lead capture, automated quoting, workflow audit and repair, content publishing automation

WORK EXPERIENCE

Inbound Voice Agent Builder, Omni Power Solar

Project | Nov 2025 - Feb 2026

- Designed and deployed an AI voice agent integrated with the CRM to handle inbound inquiries outside business hours, so after-hours leads were captured and qualified instead of going to voicemail.
- Result stated by the client: 40% more leads captured in month one.

n8n Workflow Developer, Leadworx.io

Project | Nov 2025 - Jan 2026

- Built and maintained custom CRM integrations in n8n and GoHighLevel to automate lead reactivation, with accurate data syncing, segmentation and follow-up sequences running without supervision.
- Result stated by the client: 12 hours a week returned, three campaigns self-running.

Automation Lead, Your AI Army

Project | Oct 2025

- Audited and repaired existing CRM and marketing automation workflows, removing duplication errors and improving campaign performance tracking.
- Result stated by the client: 8 workflows repaired, error rate down 70%.

Back-end Tech Support and CRM Management, Corlan Electric LLC

Part-time | Mar 2025 - Aug 2025

- Built automated quotation workflows that cut manual processing time and improved response speed on inbound sales leads.
- Result stated by the client: quoting in under 10 minutes, 20% less processing time.

Pinterest Moderator and Automations, Heartaccent LLC
Project | Nov 2024 - Mar 2025

- Implemented automated content workflows for consistent publishing, with engagement tracking and performance reporting that no longer needed manual assembly.
- Result stated by the client: 20 posts a week automated, 8 hours a week saved.

Junior Developer and CRM Specialist, Godzilla Digital LLC
Full-time | Nov 2023 - May 2024

- Designed and maintained cross-platform automation integrating CRM, marketing and operational systems so records stayed consistent and campaigns ran reliably.
- Result stated by the client: 5 platforms unified, data loss between tools ended.

APPLICATIONS BUILT (CLAUDE CODE)

Eleven applications shipped. Three are open in a browser now; the rest run locally and are demonstrated on a call.

- Database Reactivation (live): an AI SMS agent that texts a CRM's dead leads, qualifies the replies and books the calls.
- Colorly: an offline paint-by-number game with fifteen generators.
- SnapVault (live): backs up an iPhone's photos and video so storage can be cleared; installs to the home screen.
- Phone Bridge: scan a QR code and the phone sends files into a watched folder on the PC in realtime, with no app installed.
- Video editor: raw clips in, captioned vertical cut out; cuts dead air, times captions to the word, ducks music under the voice.
- Video QA reviewer: downloads each review link, runs the checks and posts the verdict back.
- MLS prospecting agent: runs daily across fifteen zip codes, finds listings with thin photography, scores them and drafts the outreach.
- Pomodoro Cat: a focus timer whose break cannot be skipped.

SYSTEMS BUILT UNDER CONTRACT (IN DAILY USE)

- Voice-driven operations dashboard: hold a key, say the task, and a runner daemon executes it and reports the result back.
- Drive-to-database client tracker: sweeps every client folder nightly, diffs it against a database and reports new, changed and missing files.
- Seven research agents on one shared library, packaged so a colleague can install and run the set.
- Three generation bots in Slack: concepts, then scripts, then storyboards, written into the real working document.
- Multi-platform publisher: write once, schedule to four networks, generate the creative in the same application.
- Local-business acquisition system: map search that finds businesses with no website, builds them one, then manages what follows.
- Research database: the reference layer the generation tools read before they write anything.

HOW I WORK

- Week 0: a twenty-minute call to find the bottleneck. I say so when a process is not worth automating.
- Week 1: one process wired end to end inside the client's own tools.
- Handover with a runbook; every build reports into a channel the client already reads and says so when it stops.

CONTACT

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